

## **CURRICULUM VITAE**

### **PERSONAL DATA**

Dylan M. Smith

### **EDUCATION**

- 6/95-5/99 Ph.D. Arizona State University, Psychology, Dissertation: "The Social Consequences of Associating with a Member of a Stigmatized Group."
- 8/91-5/95 M.A. Arizona State University, Psychology, Masters Thesis: "Individual differences in the desire for simple structure as measured by the personal need for structure scale: Are they due to motivational or capacity differences?"
- 8/87-5/91 B.S. Virginia Polytechnic Institute and State University, Psychology, Cum Laude, Senior independent study: "A theoretical and integrative review of research findings on unrealistic optimism and unique invulnerability."

### **POSTDOCTORAL TRAINING**

None

### **ACADEMIC APPOINTMENTS**

- September 2006 Research Assistant Professor, Department of Internal Medicine, University of Michigan.
- August 2005-present Core faculty member, Robert Wood Johnson Clinical Scholar Program, University of Michigan Medical School. This position involves mentoring and training of clinical research fellows; my primary contribution to the curriculum is a course in psychometrics and structural equation modeling.
- July 2000-present Health Science Research Specialist, Department of Veterans Affairs, Health Services Research and Development, Ann Arbor, MI.

August 1998 –  
June 2000

Project Director, AIDS Volunteerism Project (Allen Omoto and Mark Snyder, Principal Investigators) at the University of Kansas (supported by a grant from the National Institutes of Mental Health). Duties included planning and coordination of data collection for longitudinal studies in the field (with the cooperation of AIDS service organizations) and in the laboratory, data analysis, writing manuscripts, conference presentations, grant preparation, and supervision of research assistants.

August 1993 –  
August 1996

Research Assistant to Dr. Steve Neuberg, P.I., “Social Goals as Moderators of Self-fulfilling Prophecies” (supported by a grant from the National Institute of Mental Health). Duties included planning and designing experiments as part of a large research program, preparation of stimulus materials, supervision and training of a team of undergraduate research assistants, and the collection, management, and analysis of data. In addition, I had primary responsibility for a large research project, completed in Sep.1996. These responsibilities included collection of data, design and implementation of coding schemes, data analysis, as well as writing and revising a published manuscript.

### **ACADEMIC ADMINISTRATIVE APPOINTMENTS**

None

### **CLINICAL/HOSPITAL APPOINTMENTS**

None

### **CONSULTING POSITIONS**

None

### **SCIENTIFIC ACTIVITIES**

Manuscript reviewer for:

Personality and Social Psychology Bulletin  
Journal of Applied Social Psychology  
Journal of the Society for Medical Decision Making  
Journal of Experimental Social Psychology  
Journal of Personality and Social Psychology  
Journal of General Internal Medicine  
Health Psychology  
Quality of Life Research  
Emotion

Reviewer for submissions to the American Psychological Association Conference  
(Division 8, 1996).

## **GRANT SUPPORT**

### *Current*

Department of Veterans Affairs; 2004-2007; Health Services Research and Development Career Development Award; “Merit Review Entry Program Award” (MRP 03-324)  
DM Smith, PI; \$293,000 (direct), 80% effort.

National Cancer Institute; 2003-2008; “Risk Communication: A Tamoxifen prophylaxis decision aid” (1P50CA101451) PA Ubel, PI, DM Smith, co-investigator; \$761,190 (direct). Part of Michigan Center for Health Communication Research Program Grant, Victor Strecher, PI, 18% effort.

National Cancer Institute; 2003-2008; Michigan Center for Health Communication Research Program Grant (1P50CA101451), Core C (methodology), V Strecher, PI, DM Smith, co-investigator; \$1,458,810 (direct), 2% effort.

### *Pending*

National Institute of Aging; 2007-2009; “Measuring quality of life in an older chronically ill population,” DM Smith, PI; PA Ubel, N. Schwarz, S. Murphy co-investigators; \$450,000 (direct); submitted June, 2006.

National Institute of Aging; 2007-2011; “Antecedents and consequences of caregiving behavior,” SL Brown, PI, DM Smith, Co-investigator; \$1,250,000 (direct); submitted October, 2006.

National Cancer Institute; 2007-2011; “Quality of Prostate Cancer Decision Making”. J. Wei, PI, DM Smith, Co-investigator; \$1,715,301 (direct); submitted March, 2006.

### *Past*

National Cancer Institute; 2001-2006; “Identifying and Reducing Cognitive Biases Created by Decision Aids,” (5R01CA087595) PA Ubel, PI; DM Smith, co-investigator; \$1,739,000 (direct), 35% effort until 6/03.

National Institute of Child Health and Development; 2000-2006; “Exploring Discrepancies Between Patient and Public Utility Ratings,” (5R01HD040789); PA Ubel, PI; DM Smith, co-investigator; \$1,455,041 (direct), 15% effort (10% of which was cost shared from the career development award above).

## **CERTIFICATION AND LICENSURE**

None

## **MILITARY SERVICE**

None

## **HONORS AND AWARDS**

1991- 1995 Graduate Tuition Scholarship, Arizona State University.  
1997 Society for Personality and Social Psychology travel award for conference presentations. Awarded for: To Accommodate or Challenge: Target Complicity in Expectancy Confirmation. Poster presented at the 104th Annual Convention of the American Psychological Association, Toronto, Ontario, with Neuberg, S.L., Judice, T.N., & Biesanz, J.C.

## **MEMBERSHIPS AND OFFICES IN PROFESSIONAL SOCIETIES**

1998- present American Psychological Society  
2004-present Society for Medical Decision Making  
1996-present Society for Personality and Social Psychology

## **TEACHING ACTIVITIES**

Spring, Summer, 2005-2006 Instructor, psychometrics and structural equation modeling. Part of the curriculum for the Robert Wood Johnson Clinical Scholars program at the University of Michigan Medical School

1996-1997 Instructor, Social Psychology.

Summer 1997 Instructor, Introductory Statistics.

Fall 1991 Instructor, laboratory section of a research methods class.  
Spring 1992 Duties included preparing lectures, writing exams, grading  
Spring 1994 research papers, implementing classroom experiments, and  
Fall 1997 supervising student research projects.  
Spring 1998  
Summer, 1998

Fall 1992 Teaching assistant, Introductory Statistics. Duties included  
Summer 1993 assisting students with homework and grading homework  
Summer 1998 exams.

Summer 1992 Teaching assistant, Social Psychology. Duties included  
Fall 1993 tutoring students.

Fall 1992 Teaching assistant, Applied Social Psychology. Duties  
Fall 1993 included assisting students with research projects and  
grading written assignments.

Summer 1993 Teaching assistant, Human Sexual Behavior. Duties  
included writing exam questions, lecturing, and exam  
grading

## **EXTRAMURAL INVITED PRESENTATIONS**

### *International*

Damschroder LJ, Smith DM, Heckendorn J, Riis J, Ubel PA. An alternative open-ended approach for eliciting willingness-to-pay. Paper to be presented at the International Health Economics Association, 5<sup>th</sup> World Congress. Barcelona, Spain, July 2005.

Ubel PA, Damschroder LJ, Smith DM, Sherriff RL, Loewenstein G. Patients, former patients, and public all mispredict the impact of having or not having an ostomy. Poster to be presented at the International Health Economics Association, 5<sup>th</sup> World Congress. Barcelona, Spain. Poster presentation, July 2005.

Fagerlin, A., Derry, H.A., Zikmund-Fisher, B.J., Smith, D.M., Sarr, B., & Ubel, P.A. What does order have to do with it: The role of risk/benefit order in shaping risk perception. Paper to be presented at the International Conference of Shared Decision Making, Ottawa, Canada, June 2005.

Brown, S.L. & Smith D.M. Testing an evolutionary theory of close relationships. Poster presented at the 13<sup>th</sup> Annual Convention of the American Psychological Society, Toronto, Ontario, June 2001.

Smith, D.M., Omoto, A.M., & Snyder, M. Motivation matching and recruitment of volunteers: A field study. Poster presented at the 13<sup>th</sup> Annual Convention of the American Psychological Society, Toronto, Ontario, June 2001.

Bryan, A.D., & Smith, D.M. Psychosocial underpinnings of Homophobia: a structural equation model. Poster presented at the 104th Annual Convention of the American Psychological Association, Toronto, Ontario, August 1996.

Smith, D.M., Neuberg, S.L., Judice, T.N., & Biesanz, J.C. To Accommodate or Challenge: Target Complicity in Expectancy Confirmation. Poster presented at the 104th Annual Convention of the American Psychological Association, Toronto, Ontario, August 1996.

National

Smith, D.M., Loewenstein, G., Rozin, P., Sherriff, RL, & Ubel, PA. Sensitivity to disgust, stigma, and adjustment to life with a colostomy. Poster presented at the Annual Conference for the Association for Psychological Science, May, 2006.

Smith, D.M., Loewenstein, G., Jankovich, S., Jepson, C., Feldman, H., & Ubel, PA. Mispredicting and misremembering: Patients overestimate improvements in quality of life after renal transplant. Poster presented at the Annual Conference for the Association for Psychological Science, May, 2006.

Heckendorn J, Riis J, Ubel P, Smith, D.M. A new response format for WTP: Results from two psychometric studies. Poster presented at the Annual Conference of the Society for Medical Decision Making, October, 2004.

Pond H, Fagerlin A, Goldstein C, Smith D.M., Loewenstein G, Ubel P. The happiness gap: A matter of context? Poster presented at the Annual Conference of the Society for Medical Decision Making, October, 2004.

Sarr B, Ubel P, Smith, D.M. Measuring adaptation: The time trade-off utility measure captures improvement in quality of life after amputation. Poster presented at the Annual Conference of the Society for Medical Decision Making, October, 2004.

Sherriff R, Ubel P, Smith, D.M. Former patients give lower utility ratings for colostomy than do current patients: Evidence for a theory driven recall bias. Paper presented at the Annual Conference of the Society for Medical Decision Making, October, 2004.

Smith D.M., Langa K, Kabeto M, Ubel P. Health, wealth, and happiness: Financial resources buffer subjective well-being after the onset of a disability. Paper presented at the Annual Conference of the Society for Medical Decision Making, October, 2004.

Smith D.M., Schwarz N, Roberts T, Ubel P. The perils of informed consent: standard survey introductions can bias responses. Poster presented at the Annual Conference of the Society for Medical Decision Making, October, 2004.

Fagerlin, A., Zikmund-Fisher, B.J., Ubel, P.A., & Smith, D. Measuring numeracy when people hate math tests. Paper presented at the Society for Medical Decision Making, Chicago IL, October, 2003.

Smith, D.M. Stereotyping by association. Poster presented at the 3<sup>rd</sup> Annual Convention of the Society for Personality and Social Psychology, February 2003.

Smith, D.M., Omoto, A.M., & Snyder, M. Stigmatization within a helping context. Poster presented at the 2<sup>nd</sup> Annual Convention of the Society for Personality and Social Psychology, San Antonio, Texas, February 2001.

Smith, D.M., Kerr, E.A., Krein, S.L., & Hayward, R.A. The Influence of Health Status on Satisfaction among Veterans with Diabetes: Results from the VA Diabetes Quality Improvement Project. Poster presented at the 19<sup>th</sup> Annual Meeting of the Department of Veterans Affairs Health Services Research and Development Service, Washington D.C., February 2001.

Smith, D.M., Omoto, A.M., & Snyder, M. Helping others: Effects of similarity and relationship closeness on quality and duration of service. Paper presented at the 72<sup>nd</sup> Annual Convention of the Midwestern Psychological Association, Chicago, IL, May 2000.

Biesanz, J. C., Neuberg, S. L., Smith, D.M., Asher, T., & Judice, T. N. Accuracy goals, attentional resources, and personal need for structure in expectation-tinged social encounters. Poster presented at the annual meeting of the American Psychological Association Conference, San Francisco, CA, August 1998.

Smith, D.M. & Brown S.L. An evolutionary perspective on sexual jealousy. Poster presented at the 77th Annual Convention of the Western Psychological Association, Seattle, WA, April 1997.

Smith, D.M. & Saenz, D.S. Courtesy stigma in cross-racial friendships. Poster presented at the 103rd Annual Convention of the American Psychological Association, New York, August 1995.

## **COMMITTEE AND ADMINISTRATIVE SERVICE**

None

## **PATENTS**

None

## **BIBLIOGRAPHY**

### *Peer-Reviewed Publications*

Neuberg, S.L., Smith, D.M., Hoffman, J.C., & Russell, F.J. When we observe stigmatized and "normal" individuals interacting: Stigma by association, Personality and Social Psychology Bulletin, 20:196-209, 1994.

Smith, D.M., Neuberg, S.L., Judice, T.N., & Biesanz, J.C. Target complicity in the confirmation and disconfirmation of erroneous perceiver expectations: Immediate and longer term implications, Journal of Personality and Social Psychology, 73:974-991, 1997.

Biesanz, J.C., Neuberg, SL, Judice, T.N., & Smith, D.M. When interviewers desire accurate impressions: The effects of note taking on the influence of expectations. Journal of Applied Social Psychology, 29:2529-2549, 1999.

Biesanz, J.C., Neuberg, S.L., Smith, D.M., Asher, T., & Judice, T.N. When accuracy-motivated perceivers fail: Limited attentional resources and the reemerging self-fulfilling prophecy. Personality and Social Psychology Bulletin, 27:621-629, 2001.

Heisler, M., Bouknight, R.R., Hayward, R.A., Smith, D.M., & Kerr, E.A. The relative importance of physician communication, participatory decision making, and patient understanding in diabetes self-management. Journal of General Internal Medicine, 17:243-252, 2002.

Kerr, E.A., Smith, D.M., Hogan, M.H., Krein, S.L., Pocach, L., Hofer, T.P., Hayward, R.A. Comparing diabetes quality measures derived from different data sources. The Joint Commission Journal on Quality Improvement, 28(10):555-565, 2002.

Brown, S.L., Nesse, R.M., Vinokur, A.D., & Smith, D.M. Providing social support may be more beneficial than receiving it: Results from a prospective study of mortality. Psychological Science, 14:320-327, 2003.

Heisler, M., Smith, D.M. & Kerr, E.A. Do patients' assessments of their diabetes self-management correlate with glycemic control and receipt of diabetes services? Diabetes Care, 26(3):738-743, 2003.

Heisler, M., Smith, D.M., Krein, S.L., & Kerr, E.A. Racial disparities in receipt of outpatient diabetes services: individual vs. facility-level factors? Medical Care. 41:1221-32, 2003

Kerr, E.A., Smith, D.M., Hayward, R.A., & Kaplan, S.H. Physical Health Status and Satisfaction among Patients with a Chronic Illness: the Role of Disease Severity and Comorbidities. Medical Care Research and Review, 60(2):158-177, 2003.

Kerr, E.A., Smith, D.M., Hogan, M.H., Hofer, T.P., Krein, S.L., Berman, M., & Hayward, R.A. Building a better quality measure: Are some patients with "poor quality" actually getting good care? Medical Care, 41:1173-82, 2003

Perry, E., Swartz, J., Brown, S.L., Smith, D.M., Kelly, G., & Swartz, R. Peer mentoring: A culturally sensitive approach to end-of-life planning for chronic dialysis patients. American Journal of Kidney Disease, 46:111-119, 2005.

Ubel, P.A., Loewenstein, G., Schwarz, N., & Smith, D.M. Misimagining the unimaginable: The happiness gap and healthcare decision making. Health Psychology, 24: S57-S62, 2005.

Smith, D.M., Langa, K.M., Kabeto, M.U., Ubel, P.A. Health, wealth, and happiness: Financial resources buffer subjective well-being after the onset of a disability. Psychological Science, 16: 663-666, 2005.

Ubel, P.A., Jankovic, S., Smith, D.M., Langa, K.M., Fagerlin, A. What is Perfect Health

to an 85 Year-Old?: Evidence for Scale Recalibration in Subjective Health Ratings. Medical Care, 43(10): 1054-1057, 2005.

Smith D.M., Schwarz, N., Roberts, T. R., & Ubel, P.A. Why Are You Calling Me? How Survey Introductions Change Response Patterns. Quality of Life Research, 15: 621-630, 2006.

Lacey, H.P., Smith, D.M., & Ubel, P.A. Hope I die before I get old: Mispredicting happiness across the lifespan. Journal of Happiness Studies, 7(2): 167-182, 2006.

Smith D.M., Sherriff RL, Damschroder LJ, Loenstein G, Ubel PA. Misremembering Colostomies? Former patients give lower utility ratings for colostomy than do current patients. Health Psychology, 25(6), 688-694, 2006.

### Non-Peer-Reviewed Publications

None

### Articles Accepted for Publication

Becker, D.V., Kenrick, D.T., Neuberger, S.L., and Smith, D.M. (In Press). The Confounded Nature of Angry Men and Happy Women. Journal of Personality and Social Psychology.

Damschroder, L.J., Ubel, P.A., Riis, J. & Smith, D.M. (Accepted pending revisions). An Alternative Approach for Eliciting Willingness-to-Pay: A Randomized Internet Trial. Judgement and Decision Making.

Fagerlin, A., Ubel, P.A., Smith, D.M., & Zikmund-Fisher, B.J. (In Press). Making numbers matter: Present and future research in risk communication. American Journal of Health Behavior.

Fagerlin, A., Zikmund-Fisher, B.J., Ubel, P.A., Jankovic, A., Derry, H. & Smith, D.M. (In Press). Measuring numeracy without a math test: Development of the subjective numeracy scale. Medical Decision Making.

Lacey, H.P. Fagerlin, A., Loewenstein, G. Smith, D.M., Riis, J., & Ubel, PA (In Press). It must be awful for them: Healthy people overlook disease variability in quality of life judgments. Judgement and Decision Making.

Mullan, M.H., Goldfarb, S., Lowery, J.C., Smith, D.M., Wickman M. Sandelin K., Rylander, R. Wilkins, E.G. (In Press). Prospective analysis of psychosocial outcomes after breast reconstruction: Cross cultural comparisons of one-year postoperative results. British Journal of Plastic Surgery.

Smith, D.M., Brown, S.L., & Ubel, P.A. (In Press). Mispredictions and misrecollections: Challenges for subjective outcome measurement. Disability and Rehabilitation.

Smith, D.M., Loewenstein, G., Rozin, P., Sherriff, RL, & Ubel, PA. (In Press). Sensitivity to disgust, stigma, and adjustment to life with a colostomy. Journal of Research in Personality.

Zikmund-Fisher, B.J., Smith, D.M., Ubel, P.A., & Fagerlin, A. (In press). Validation of the subjective numeracy scale (SNS): Effects of numeracy on risk communication and utility elicitation. Medical Decision Making.

#### Articles Submitted for Publication

Brown, S.L., House, J., Brown, R.M., and Smith, D.M. Coping with Spousal Loss. Revise and resubmit, Personality and Social Psychology Bulletin.

Brown, S.L., Smith, D.M., Schulz, R., Kabeto, M., Ubel, P.A., Yi, J., Kim, C., & Langa, K. The Health Benefits of Caring for your Spouse: Caregiving and Decreased Mortality in a National Sample of Older Adults. In submission.

Damschroder, L.J., Muroff, J., Jankovic, S., Nazem, S., Smith, D.M., Clauw, D.J., & Ubel, P.A. A reversal in the discrepancy between chronic pain utility ratings from chronic pain sufferers versus the general public. In submission.

Lacey, H.P., Fagerlin, A., Loewenstein, G., Smith, D.M., Riis, J. & Ubel, P.A. Unbelievably Happy? Exploring whether scale recalibration can account for the happiness gap. In submission.

Smith, D.M. and Brown, S.L. Stereotyping by association. In submission.

Smith, D.M., Loewenstein, G., Jankovich, S., Jepson, C., Feldman, H., & Ubel, PA. Mispredicting and misremembering: Patients overestimate improvements in quality of life after renal transplant. In submission.

#### Books

None

#### Chapters in Books

Brown, S. L., Brown, R. M., & Smith D.M. (In press). Social bonds and helping others: Implications for health and well-being. To appear in Stephen G. Post (Ed.), Altruism and health: is it good to be good? Oxford University Press.

Brown, S.L., House, J.S., & Smith D.M. (In Press). Interpersonal and spiritual connections among bereaved older adults. To appear in Deborah Carr, Randolph M. Nesse, & Camille B. Wortman (Eds.), Late Life Widowhood in the United States, New York: Springer.

Neuberg, S.L., Smith, D.M., & Asher, T. (2000) Why people stigmatize: Toward a biocultural framework. In T. Heatherton, R. Kleck, and J.G. Hull (Eds.), The Social Psychology of Stigma. New York: Guilford.